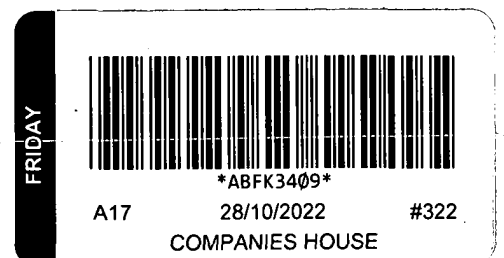


**STRATEGIC REPORT, REPORT OF THE DIRECTORS AND  
AUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2022  
FOR  
JOHN WINSTANLEY & COMPANY LIMITED**



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for the year ended 31 January 2022**

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**JOHN WINSTANLEY & COMPANY LIMITED**

**COMPANY INFORMATION**  
**for the year ended 31 January 2022**

**DIRECTORS:** K Winstanley  
Mrs M C Winstanley  
D Winstanley

**SECRETARY:** K Winstanley

**REGISTERED OFFICE:** 725-729 Ormskirk Road  
Pemberton  
Wigan  
Lancashire  
WN5 8AT

**REGISTERED NUMBER:** 00752287

**SENIOR STATUTORY AUDITOR:** Anthony Totham

**AUDITORS:** Hayes & Co  
Chartered Accountants and Statutory Auditor  
St Andrews House  
11 Dalton Ct, Commercial Rd  
Blackburn Interchange  
Darwen  
Lancashire  
BB3 0DG

**STRATEGIC REPORT**  
**for the year ended 31 January 2022**

The directors present their strategic report for the year ended 31 January 2022.

**REVIEW OF BUSINESS**

The Company is involved in the retail of nursery goods, both from its retail outlet stores and from an on line operation operating out of industrial units.

During the year the retail sales increased as the shops were able to reopen, this together with strong online sales meant that sales have increased by 10.7%. Gross profit has also increased by 31% due to both the increased sales and an improved gross margin of 28.8%. Administrative expenses showed a 7% increase, mainly an increase in wages, advertising and postage.

The company continues to invest in staff to manage the business and to ensure that high levels of service are maintained. Other overheads have been closely managed and monitored by the management team. The company has continued to invest into the new software for the back office systems covering the web site, stock systems and accounts which will allow the business to continue to provide a high level of service to customers.

The Company is continually reviewing its business position to ensure that long term it remains strong, healthy and robust.

**PRINCIPAL RISKS AND UNCERTAINTIES**

The board has a policy of identification and review of key business risks and ensures that these risks are managed appropriately.

These include business strategy and the need for the board to understand and manage strategic risk in order to deliver the long term growth in the company. This includes considering wider economic and industry specific trends that could effect the company.

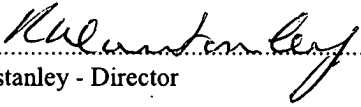
It also includes liquidity and credit risk, ensuring that the company has adequate finance in place to support its business operations. The board reviews this in light of the prevailing economic climate.

It is also exposed to the risk of holding slow moving stock, the company carefully reviews their stock holding and purchasing policy to minimise the economic risk of this.

The company is dependant upon the continued availability and integrity of its IT systems, they recognise the need for continued enhancement of systems to prevent obsolescence. The company has business continuity plans and back up facilities in place to ensure that any business interruptions are minimised and that data is protected from unauthorised access.

The company continues to manage the risks caused by the global Covid-19 pandemic. New working patterns for employees continue to be used to reduce the risk to employees whilst maintaining the high levels of service that our customers expect. We introduced personal shopping appointments for customers at our showrooms, as well as virtual tours of our showrooms. Since the initial lockdown there has been an increase in on line sales and procedures are in place to ensure that orders are despatched in the safest way possible.

**ON BEHALF OF THE BOARD:**

  
.....  
K Winstanley - Director

Date: 25/01/22

**REPORT OF THE DIRECTORS**  
**for the year ended 31 January 2022**

The directors present their report with the financial statements of the company for the year ended 31 January 2022.

**DIVIDENDS**

Interim dividends per share on the Ordinary 'A' 50p shares were paid as follows:

|       |                    |
|-------|--------------------|
| 30    | - 15 February 2021 |
| 30    | - 17 March 2021    |
| 30    | - 16 April 2021    |
| 158   | - 17 May 2021      |
| 30    | - 11 June 2021     |
| 30    | - 14 July 2021     |
| 30    | - 12 August 2021   |
| 30    | - 9 September 2021 |
| 30    | - 18 October 2021  |
| 30    | - 19 November 2021 |
| 30    | - 8 December 2021  |
| 30    | - 10 January 2022  |
| <hr/> |                    |
| 488   |                    |
| <hr/> |                    |

The directors recommend that no final dividend be paid on these shares.

No interim dividend was paid on the Ordinary 'B' 50p shares. The directors recommend that no final dividend be paid on these shares.

The total distribution of dividends for the year ended 31 January 2022 will be £244,000.

**DIRECTORS**

The directors shown below have held office during the whole of the period from 1 February 2021 to the date of this report.

K Winstanley  
Mrs M C Winstanley  
D Winstanley

**DISCLOSURE IN THE STRATEGIC REPORT**

Within Review of business and principle risks and uncertainties the company has given indication of future developments of the company.

**STATEMENT OF DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

**REPORT OF THE DIRECTORS**  
**for the year ended 31 January 2022**

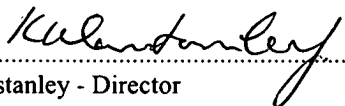
**STATEMENT OF DIRECTORS' RESPONSIBILITIES - continued**

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS**

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

**ON BEHALF OF THE BOARD:**

  
.....  
K Winstanley - Director

Date: 25/10/22  
.....

## **REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF JOHN WINSTANLEY & COMPANY LIMITED**

### **Opinion**

We have audited the financial statements of John Winstanley & Company Limited (the 'company') for the year ended 31 January 2022 which comprise the Statement of Comprehensive Income, Balance Sheet, Statement of Changes in Equity, Cash Flow Statement and Notes to the Cash Flow Statement, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 January 2022 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Conclusions relating to going concern**

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

### **Other information**

The directors are responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

## **REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF JOHN WINSTANLEY & COMPANY LIMITED**

### **Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

### **Responsibilities of directors**

As explained more fully in the Statement of Directors' Responsibilities set out on pages three and four, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

### **Auditors' responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

At the planning stage of the audit we gain an understanding of the laws and regulations which apply to the company and how management seek to comply with them. This helps us to make appropriate risk assessments.

During the audit we focus on relevant risk areas and review compliance with laws and regulations through making relevant enquiries and corroboration.

We assess the risk of material misstatement in the financial statements through

- I. Review of controls set in place by management
- II. Enquiry of management as to whether they consider fraud or other irregularities may have occurred or where such opportunity might exist
- III. Challenge of management assumptions with regard to accounting estimates
- IV. Identification and testing of journal entries, particularly those which may appear to be unusual by size or nature.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements, or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we are less likely to become aware of instances of non-compliance. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission or misrepresentation.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our Report of the Auditors.

**REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF  
JOHN WINSTANLEY & COMPANY LIMITED**

**Use of our report**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Anthony Totham (Senior Statutory Auditor)  
for and on behalf of Hayes & Co  
Chartered Accountants and Statutory Auditor  
St Andrews House  
11 Dalton Ct, Commercial Rd  
Blackburn Interchange  
Darwen  
Lancashire  
BB3 0DG

Date: .....25/10/22.....

**STATEMENT OF COMPREHENSIVE INCOME**  
for the year ended 31 January 2022

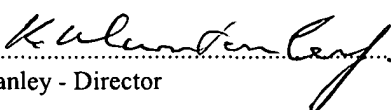
|                                                | Notes | 2022<br>£  | 2021<br>£  |
|------------------------------------------------|-------|------------|------------|
| <b>TURNOVER</b>                                |       | 16,135,304 | 14,563,887 |
| Cost of sales                                  |       | 11,484,258 | 11,013,995 |
| <b>GROSS PROFIT</b>                            |       | 4,651,046  | 3,549,892  |
| Administrative expenses                        |       | 3,369,728  | 2,971,515  |
|                                                |       | 1,281,318  | 578,377    |
| Other operating income                         |       | 57,820     | 210,944    |
| <b>OPERATING PROFIT</b>                        | 4     | 1,339,138  | 789,321    |
| Interest receivable and similar income         |       | 3,007      | 1,449      |
|                                                |       | 1,342,145  | 790,770    |
| Interest payable and similar expenses          | 6     | 33         | 4,478      |
| <b>PROFIT BEFORE TAXATION</b>                  |       | 1,342,112  | 786,292    |
| Tax on profit                                  | 7     | 275,745    | 131,468    |
| <b>PROFIT FOR THE FINANCIAL YEAR</b>           |       | 1,066,367  | 654,824    |
| <b>OTHER COMPREHENSIVE INCOME</b>              |       | -          | -          |
| <b>TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b> |       | 1,066,367  | 654,824    |

The notes form part of these financial statements

**BALANCE SHEET**  
**31 January 2022**

|                                              | Notes | 2022<br>£               | 2021<br>£               |
|----------------------------------------------|-------|-------------------------|-------------------------|
| <b>FIXED ASSETS</b>                          |       |                         |                         |
| Tangible assets                              | 9     | 664,411                 | 1,654,841               |
| <b>CURRENT ASSETS</b>                        |       |                         |                         |
| Stocks                                       | 10    | 2,407,814               | 1,995,933               |
| Debtors                                      | 11    | 438,593                 | 277,455                 |
| Cash at bank and in hand                     |       | 1,911,779               | 654,540                 |
|                                              |       | <u>4,758,186</u>        | <u>2,927,928</u>        |
| <b>CREDITORS</b>                             |       |                         |                         |
| Amounts falling due within one year          | 12    | 1,916,459               | 1,893,730               |
| <b>NET CURRENT ASSETS</b>                    |       | <u>2,841,727</u>        | <u>1,034,198</u>        |
| <b>TOTAL ASSETS LESS CURRENT LIABILITIES</b> |       | <u>3,506,138</u>        | <u>2,689,039</u>        |
| <b>PROVISIONS FOR LIABILITIES</b>            | 15    | <u>36,763</u>           | <u>42,031</u>           |
| <b>NET ASSETS</b>                            |       | <u><u>3,469,375</u></u> | <u><u>2,647,008</u></u> |
| <b>CAPITAL AND RESERVES</b>                  |       |                         |                         |
| Called up share capital                      | 16    | 500                     | 500                     |
| Capital redemption reserve                   | 17    | (100,000)               | (100,000)               |
| Retained earnings                            | 17    | 3,568,875               | 2,746,508               |
| <b>SHAREHOLDERS' FUNDS</b>                   |       | <u><u>3,469,375</u></u> | <u><u>2,647,008</u></u> |

The financial statements were approved by the Board of Directors and authorised for issue on 25.1.22 and were signed on its behalf by:

  
 K Winstanley - Director

**STATEMENT OF CHANGES IN EQUITY**  
for the year ended 31 January 2022

|                                   | Called up<br>share<br>capital<br>£ | Retained<br>earnings<br>£ | Capital<br>redemption<br>reserve<br>£ | Total<br>equity<br>£ |
|-----------------------------------|------------------------------------|---------------------------|---------------------------------------|----------------------|
| <b>Balance at 1 February 2020</b> | 500                                | 2,243,684                 | (100,000)                             | 2,144,184            |
| <b>Changes in equity</b>          |                                    |                           |                                       |                      |
| Dividends                         | -                                  | (152,000)                 | -                                     | (152,000)            |
| Total comprehensive income        | -                                  | 654,824                   | -                                     | 654,824              |
| <b>Balance at 31 January 2021</b> | <u>500</u>                         | <u>2,746,508</u>          | <u>(100,000)</u>                      | <u>2,647,008</u>     |
| <b>Changes in equity</b>          |                                    |                           |                                       |                      |
| Dividends                         | -                                  | (244,000)                 | -                                     | (244,000)            |
| Total comprehensive income        | -                                  | 1,066,367                 | -                                     | 1,066,367            |
| <b>Balance at 31 January 2022</b> | <u>500</u>                         | <u>3,568,875</u>          | <u>(100,000)</u>                      | <u>3,469,375</u>     |

**CASH FLOW STATEMENT**  
for the year ended 31 January 2022

|                                                       | Notes | 2022<br>£               | 2021<br>£             |
|-------------------------------------------------------|-------|-------------------------|-----------------------|
| <b>Cash flows from operating activities</b>           |       |                         |                       |
| Cash generated from operations                        | 1     | 935,693                 | 817,751               |
| Interest paid                                         |       | (33)                    | (4,478)               |
| Tax paid                                              |       | (144,927)               | (12,138)              |
| Net cash from operating activities                    |       | <u>790,733</u>          | <u>801,135</u>        |
| <b>Cash flows from investing activities</b>           |       |                         |                       |
| Purchase of tangible fixed assets                     |       | -                       | (3,981)               |
| Sale of tangible fixed assets                         |       | 814,499                 | -                     |
| Interest received                                     |       | 3,007                   | 1,449                 |
| Net cash from investing activities                    |       | <u>817,506</u>          | <u>(2,532)</u>        |
| <b>Cash flows from financing activities</b>           |       |                         |                       |
| Loan repayments in year                               |       | -                       | (425,806)             |
| Amount withdrawn by directors                         |       | (107,000)               | -                     |
| Equity dividends paid                                 |       | (244,000)               | (152,000)             |
| Net cash from financing activities                    |       | <u>(351,000)</u>        | <u>(577,806)</u>      |
| <b>Increase in cash and cash equivalents</b>          |       | <u>1,257,239</u>        | <u>220,797</u>        |
| <b>Cash and cash equivalents at beginning of year</b> | 2     | 654,540                 | 433,743               |
| <b>Cash and cash equivalents at end of year</b>       | 2     | <u><u>1,911,779</u></u> | <u><u>654,540</u></u> |

**NOTES TO THE CASH FLOW STATEMENT**  
for the year ended 31 January 2022

**1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS**

|                                                  | 2022                  | 2021                  |
|--------------------------------------------------|-----------------------|-----------------------|
|                                                  | £                     | £                     |
| Profit before taxation                           | 1,342,112             | 786,292               |
| Depreciation charges                             | 47,276                | 79,070                |
| Loss on disposal of fixed assets                 | 128,654               | -                     |
| Finance costs                                    | 33                    | 4,478                 |
| Finance income                                   | (3,007)               | (1,449)               |
|                                                  | <u>1,515,068</u>      | <u>868,391</u>        |
| Increase in stocks                               | (411,881)             | (261,362)             |
| Increase in trade and other debtors              | (20,988)              | (153,374)             |
| (Decrease)/increase in trade and other creditors | <u>(146,506)</u>      | <u>364,096</u>        |
| <b>Cash generated from operations</b>            | <u><u>935,693</u></u> | <u><u>817,751</u></u> |

**2. CASH AND CASH EQUIVALENTS**

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

**Year ended 31 January 2022**

|                           | 31.1.22          | 1.2.21         |
|---------------------------|------------------|----------------|
|                           | £                | £              |
| Cash and cash equivalents | <u>1,911,779</u> | <u>654,540</u> |

**Year ended 31 January 2021**

|                           | 31.1.21        | 1.2.20         |
|---------------------------|----------------|----------------|
|                           | £              | £              |
| Cash and cash equivalents | <u>654,540</u> | <u>433,743</u> |

**3. ANALYSIS OF CHANGES IN NET FUNDS**

|                          | At 1.2.21             | Cash flow               | At 31.1.22              |
|--------------------------|-----------------------|-------------------------|-------------------------|
|                          | £                     | £                       | £                       |
| <b>Net cash</b>          |                       |                         |                         |
| Cash at bank and in hand | 654,540               | 1,257,239               | 1,911,779               |
|                          | <u>654,540</u>        | <u>1,257,239</u>        | <u>1,911,779</u>        |
| <b>Total</b>             | <u><u>654,540</u></u> | <u><u>1,257,239</u></u> | <u><u>1,911,779</u></u> |

**NOTES TO THE FINANCIAL STATEMENTS  
for the year ended 31 January 2022**

**1. STATEMENT OF COMPLIANCE AND STATUTORY INFORMATION**

John Winstanley & Company Limited is a private company limited by shares, incorporated in England and Wales. The company number is 00752287 and the registered office is 725-729 Ormskirk Road, Pemberton, Wigan, Lancashire WN5 8AT.

**2. ACCOUNTING POLICIES**

**Basis of preparing the financial statements**

The financial statements have been prepared under the historical cost convention.

These financial statements have been prepared in accordance with FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland ('FRS 102') and the requirements of the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

**Significant judgements and estimates**

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience that the directors have and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an on going basis. Revisions to accounting estimates are recognised in the period to which the estimate is revised where the revision affects only that period, or in the period of revision and future periods where the revision affects both current and future periods.

**Turnover**

The turnover shown in the profit and loss account represents consideration receivable in exchange for goods provided during the period. It is recognised upon despatch, net of value added tax and trade discounts.

**Tangible fixed assets**

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

|                       |                           |
|-----------------------|---------------------------|
| Fixtures and fittings | - 10% on reducing balance |
| Motor vehicles        | - 25% on reducing balance |
| Computer equipment    | - 33% on reducing balance |

Fixed assets are initially recorded at cost and are measured at cost less accumulated depreciation and any accumulated impairment losses.

Land and Buildings is comprised of freehold property. Land is not depreciated, depreciation on the freehold buildings and improvements is calculated using a straight line basis over the estimated useful life of 45 years.

**Stocks**

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

**NOTES TO THE FINANCIAL STATEMENTS - continued**  
**for the year ended 31 January 2022**

**2. ACCOUNTING POLICIES - continued**

**Taxation**

The tax expense represents the sum of the tax currently payable and deferred tax.

**Current taxation**

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the income statement because it excludes items of income or expenses that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

**Deferred tax**

Deferred tax liabilities are generally recognised for all the timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

**Taxation**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

**Hire purchase and leasing commitments**

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

**Pension costs and other post-retirement benefits**

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

**Going concern**

The directors have reasonable expectations that the company has adequate resources to continue in operational existence for the foreseeable future. The company therefore continues to adopt the going concern basis in preparing its financial statements.

**Employee benefits**

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

**NOTES TO THE FINANCIAL STATEMENTS - continued**  
**for the year ended 31 January 2022**

**2. ACCOUNTING POLICIES - continued**

**Financial instruments**

The company has elected to apply the provisions of section 11 'Basic Financial Instruments' and section 12 'Other Financial Instruments' of FRS 102 to all of its financial instruments.

Financial Instruments are recognised in the company's statement of financial position when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

**Basic financial assets**

Basic financial assets, which include trade receivable, cash and bank balances and loans to fellow group companies are initially recorded at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market value rate of interest. Financial assets classified as receivable within one year are not amortised.

**Other financial assets**

The company has no financial instruments that are classified as other financial assets.

**Impairment of financial assets**

Financial assets, other than those held at fair value through the income statement, are assessed for indicators of impairment at each reporting date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial assets, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in the income statement.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in the income statement.

**Derecognition of financial assets**

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the company transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

**Classification of financial liabilities**

Basic financial liabilities, including creditors, loans from fellow group companies that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

**NOTES TO THE FINANCIAL STATEMENTS - continued**  
for the year ended 31 January 2022

**2. ACCOUNTING POLICIES - continued**

Trade creditors are obligations to pay for goods and services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

**Other financial liabilities**

The company has no financial instruments that are classified as other financial liabilities.

**Derecognition of financial liabilities**

Financial liabilities are derecognised when the company's contractual obligations expire or are discharged or cancelled.

**Equity instruments**

Equity instruments issued by the company are recorded at the proceeds received, net of direct issue costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

**3. EMPLOYEES AND DIRECTORS**

|                       | 2022             | 2021             |
|-----------------------|------------------|------------------|
|                       | £                | £                |
| Wages and salaries    | 1,018,137        | 909,739          |
| Social security costs | 41,287           | 32,771           |
| Other pension costs   | 96,967           | 322,508          |
|                       | <u>1,156,391</u> | <u>1,265,018</u> |

The average number of employees during the year was as follows:

|                          | 2022      | 2021      |
|--------------------------|-----------|-----------|
| Sales and administration | <u>60</u> | <u>57</u> |

|                                                            | 2022          | 2021           |
|------------------------------------------------------------|---------------|----------------|
|                                                            | £             | £              |
| Directors' remuneration                                    | 88,440        | 88,440         |
| Directors' pension contributions to money purchase schemes | <u>80,000</u> | <u>307,000</u> |

**4. OPERATING PROFIT**

The operating profit is stated after charging:

|                                  | 2022           | 2021     |
|----------------------------------|----------------|----------|
|                                  | £              | £        |
| Hire of plant and machinery      | 2,178          | -        |
| Depreciation - owned assets      | 47,277         | 79,070   |
| Loss on disposal of fixed assets | <u>128,654</u> | <u>-</u> |

**NOTES TO THE FINANCIAL STATEMENTS - continued**  
for the year ended 31 January 2022

**5. AUDITORS' REMUNERATION**

|                                                                                            | 2022         | 2021         |
|--------------------------------------------------------------------------------------------|--------------|--------------|
|                                                                                            | £            | £            |
| Fees payable to the company's auditors for the audit of the company's financial statements | <u>5,165</u> | <u>5,025</u> |

**6. INTEREST PAYABLE AND SIMILAR EXPENSES**

|                    | 2022      | 2021         |
|--------------------|-----------|--------------|
|                    | £         | £            |
| Bank loan interest | -         | 4,478        |
| PAYE interest      | <u>33</u> | <u>-</u>     |
|                    | <u>33</u> | <u>4,478</u> |

**7. TAXATION**

**Analysis of the tax charge**

The tax charge on the profit for the year was as follows:

|                    | 2022           | 2021           |
|--------------------|----------------|----------------|
|                    | £              | £              |
| Current tax:       |                |                |
| UK corporation tax | 281,013        | 136,969        |
| Deferred tax       | <u>(5,268)</u> | <u>(5,501)</u> |
| Tax on profit      | <u>275,745</u> | <u>131,468</u> |

**Reconciliation of total tax charge included in profit and loss**

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

|                                                                                         | 2022             | 2021            |
|-----------------------------------------------------------------------------------------|------------------|-----------------|
|                                                                                         | £                | £               |
| Profit before tax                                                                       | <u>1,342,112</u> | <u>786,292</u>  |
| Profit multiplied by the standard rate of corporation tax in the UK of 19% (2021 - 19%) | 255,001          | 149,395         |
| Effects of:                                                                             |                  |                 |
| Depreciation in excess of capital allowances                                            | 7,375            | 12,306          |
| Adjustments to tax charge in respect of previous periods                                | <u>(5,807)</u>   | <u>(13,765)</u> |
| Deferred tax                                                                            | <u>(5,268)</u>   | <u>(5,501)</u>  |
| R&D Enhanced deduction                                                                  | -                | (10,967)        |
| Asset disposal                                                                          | <u>24,444</u>    | <u>-</u>        |
| Total tax charge                                                                        | <u>275,745</u>   | <u>131,468</u>  |

**NOTES TO THE FINANCIAL STATEMENTS - continued**  
**for the year ended 31 January 2022**

**8. DIVIDENDS**

|                                 | 2022<br>£      | 2021<br>£      |
|---------------------------------|----------------|----------------|
| Ordinary 'A' shares of 50p each |                |                |
| Interim                         | <u>244,000</u> | <u>152,000</u> |

**9. TANGIBLE FIXED ASSETS**

|                        | Freehold<br>property<br>£ | Fixtures<br>and<br>fittings<br>£ | Motor<br>vehicles<br>£ | Computer<br>equipment<br>£ | Totals<br>£        |
|------------------------|---------------------------|----------------------------------|------------------------|----------------------------|--------------------|
| <b>COST</b>            |                           |                                  |                        |                            |                    |
| At 1 February 2021     | 1,611,729                 | 410,970                          | 98,614                 | 198,735                    | 2,320,048          |
| Disposals              | <u>(1,112,830)</u>        | <u>-</u>                         | <u>-</u>               | <u>-</u>                   | <u>(1,112,830)</u> |
| At 31 January 2022     | <u>498,899</u>            | <u>410,970</u>                   | <u>98,614</u>          | <u>198,735</u>             | <u>1,207,218</u>   |
| <b>DEPRECIATION</b>    |                           |                                  |                        |                            |                    |
| At 1 February 2021     | 225,110                   | 225,140                          | 88,989                 | 125,968                    | 665,207            |
| Charge for year        | 11,087                    | 18,583                           | 2,407                  | 15,200                     | 47,277             |
| Eliminated on disposal | <u>(169,677)</u>          | <u>-</u>                         | <u>-</u>               | <u>-</u>                   | <u>(169,677)</u>   |
| At 31 January 2022     | <u>66,520</u>             | <u>243,723</u>                   | <u>91,396</u>          | <u>141,168</u>             | <u>542,807</u>     |
| <b>NET BOOK VALUE</b>  |                           |                                  |                        |                            |                    |
| At 31 January 2022     | <u>432,379</u>            | <u>167,247</u>                   | <u>7,218</u>           | <u>57,567</u>              | <u>664,411</u>     |
| At 31 January 2021     | <u>1,386,619</u>          | <u>185,830</u>                   | <u>9,625</u>           | <u>72,767</u>              | <u>1,654,841</u>   |

**10. STOCKS**

|        | 2022<br>£        | 2021<br>£        |
|--------|------------------|------------------|
| Stocks | <u>2,407,814</u> | <u>1,995,933</u> |

**11. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

|                             | 2022<br>£      | 2021<br>£      |
|-----------------------------|----------------|----------------|
| Trade debtors               | 204,663        | 200,848        |
| Winstanleys Limited         | 65,422         | 65,422         |
| Other debtors               | 204            | 204            |
| Directors' current accounts | 107,000        | -              |
| Tax                         | 33,150         | -              |
| Prepayments                 | <u>28,154</u>  | <u>10,981</u>  |
|                             | <u>438,593</u> | <u>277,455</u> |

**NOTES TO THE FINANCIAL STATEMENTS - continued**  
for the year ended 31 January 2022

**12. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

|                                 | 2022             | 2021             |
|---------------------------------|------------------|------------------|
|                                 | £                | £                |
| Trade creditors                 | 1,277,471        | 1,440,536        |
| Tax                             | 319,970          | 150,735          |
| Social security and other taxes | 17,383           | 14,073           |
| VAT                             | 26,668           | 32,580           |
| Other creditors                 | 3,384            | 2,771            |
| Accrued expenses                | 271,583          | 253,035          |
|                                 | <u>1,916,459</u> | <u>1,893,730</u> |

**13. LEASING AGREEMENTS**

Minimum lease payments under non-cancellable operating leases fall due as follows:

|                            | 2022         | 2021          |
|----------------------------|--------------|---------------|
|                            | £            | £             |
| Within one year            | 5,326        | 35,200        |
| Between one and five years | -            | 5,326         |
|                            | <u>5,326</u> | <u>40,526</u> |

**14. SECURED DEBTS**

The following secured debts are included within creditors:

| 2022              | 2021              |
|-------------------|-------------------|
| £                 | £                 |
| <u>          </u> | <u>          </u> |
| <u>          </u> | <u>          </u> |

The bank loans are secured over the company's freehold properties.

**15. PROVISIONS FOR LIABILITIES**

|                                                         | 2022          | 2021           |
|---------------------------------------------------------|---------------|----------------|
|                                                         | £             | £              |
| Deferred tax                                            | <u>36,763</u> | <u>42,031</u>  |
|                                                         |               | Deferred tax   |
|                                                         |               | £              |
| Balance at 1 February 2021                              |               | 42,031         |
| Credit to Statement of Comprehensive Income during year |               | <u>(5,268)</u> |
| Balance at 31 January 2022                              |               | <u>36,763</u>  |

**NOTES TO THE FINANCIAL STATEMENTS - continued**  
**for the year ended 31 January 2022**

**16. CALLED UP SHARE CAPITAL**

| Allotted, issued and fully paid: |              | Nominal<br>value: | 2022       | 2021       |
|----------------------------------|--------------|-------------------|------------|------------|
| Number:                          | Class:       |                   | £          | £          |
| 500                              | Ordinary 'A' | 50p               | 250        | 250        |
| 500                              | Ordinary 'B' | 50p               | 250        | 250        |
|                                  |              |                   | <u>500</u> | <u>500</u> |

**17. RESERVES**

|                     | Retained<br>earnings<br>£ | Capital<br>redemption<br>reserve<br>£ | Totals<br>£      |
|---------------------|---------------------------|---------------------------------------|------------------|
| At 1 February 2021  | 2,746,508                 | (100,000)                             | 2,646,508        |
| Profit for the year | 1,066,367                 |                                       | 1,066,367        |
| Dividends           | (244,000)                 |                                       | (244,000)        |
|                     | <u>3,568,875</u>          | <u>(100,000)</u>                      | <u>3,468,875</u> |
| At 31 January 2022  |                           |                                       |                  |

**18. RELATED PARTY DISCLOSURES**

**Winstanleys Limited, a company under the control of K Winstanley**

|                               | 2022          | 2021          |
|-------------------------------|---------------|---------------|
|                               | £             | £             |
| Amount due from related party | <u>65,422</u> | <u>65,422</u> |

**19. ULTIMATE CONTROLLING PARTY**

The controlling party is K & M C Winstanley .